



State of Oklahoma
Oklahoma Department
Of Wildlife Conservation

Solicitation Cover Page

1. Solicitation #: 420C

2. Solicitation Issue Date: 10/24/19

3. Brief Description of Requirement:

Oklahoma Department of Wildlife Conservation (ODWC) is seeking a highly qualified firm to develop and outline a branding strategy for the agency. The Firm will assist the Oklahoma Department of Wildlife Conservation in unifying, updating, and presenting the agency's brand as professional experts in natural resource management to all Oklahomans and visitors.

See additional specifications

4. Response Due Date¹: 11/12/2019

Time: 3:00 PM CST/CDT

5. Issued By and **RETURN SEALED BID TO²:**

U.S. Postal Delivery Address: P.O. Box 53465

Oklahoma City, OK 73152

Common Carrier Delivery Address: 1801 N Lincoln Blvd.

Oklahoma City, OK 73105

Electronic Submission Address: cheryl.luetkemeyer@odwc.ok.gov

6. Solicitation Type (type "X" at one below):

- ☐ Invitation to Bid
☒ Request for Proposal
☐ Request for Quote

7. Contracting Officer:

Name: Cheryl Luetkemeyer

Phone: 405-521-2097

Email: cheryl.luetkemeyer@odwc.ok.gov Fax: 405-521-6898

¹ Amendments to solicitation may change the Response Due Date (read GENERAL PROVISIONS, section 3, "Solicitation Amendments").

² If "U.S. Postal Delivery" differs from "Carrier Delivery", use "Carrier Delivery" for courier or personal deliveries.



Responding Bidder Information

*"Certification for Competitive Bid and Contract" **MUST** be submitted along with the response to the Solicitation.*

1. **RE: Solicitation #** #420C

2. **Bidder General Information:**

FEI / SSN : _____ Supplier ID: _____

Company Name: _____

3. **Bidder Contact Information:**

Address: _____

City: _____ State: _____ Zip Code: _____

Contact Name: _____

Contact Title: _____

Phone #: _____ Fax #: _____

Email: _____ Website: _____

4. **Oklahoma Sales Tax Permit³:**

☐ YES – Permit #: _____

☐ NO – Exempt pursuant to Oklahoma Laws or Rules – Attach an explanation of exemption

5. **Registration with the Oklahoma Secretary of State:**

☐ YES - Filing Number: _____

☐ NO - Prior to the contract award, the successful bidder will be required to register with the Secretary of State or must attach a signed statement that provides specific details supporting the exemption the supplier is claiming (www.sos.ok.gov or 405-521-3911).

6. **Workers' Compensation Insurance Coverage:**

Bidder is required to provide with the bid a certificate of insurance showing proof of compliance with the Oklahoma Workers' Compensation Act.

☐ YES – Include with the bid a certificate of insurance.

☐ NO – Exempt from the Workers' Compensation Act pursuant to 85A O.S. § 2(18)(b)(1-11) – Attach a written, signed, and dated statement on letterhead stating the reason for the exempt status.⁴

³ For frequently asked questions concerning Oklahoma Sales Tax Permit, see <https://www.ok.gov/tax/Businesses/index.html>

⁴ For frequently asked questions concerning workers' compensation insurance, see <https://www.ok.gov/wcc/Insurance/index.html>

7. Disabled Veteran Business Enterprise Act

- ☐ YES – I am a service-disabled veteran business as defined in 74 O.S. §85.44E. Include with the bid response 1) certification of service-disabled veteran status as verified by the appropriate federal agency, and 2) verification of not less than 51% ownership by one or more service-disabled veterans, and 3) verification of the control of the management and daily business operations by one or more service-disabled veterans.
- ☐ NO – Do not meet the criteria as a service-disabled veteran business.

Authorized Signature

Date

Printed Name

Title



**Certification for Competitive
Bid and/or Contract
(Non-Collusion Certification)**

NOTE: A certification shall be included with any competitive bid and/or contract exceeding \$5,000.00 submitted to the State for goods or services.

Agency Name: Oklahoma Department of Wildlife Conservation Agency Number: 320

Solicitation or Purchase Order #: #420C

Supplier Legal Name: _____

SECTION I [74 O.S. § 85.22]:

A. For purposes of competitive bid,

1. I am the duly authorized agent of the above named bidder submitting the competitive bid herewith, for the purpose of certifying the facts pertaining to the existence of collusion among bidders and between bidders and state officials or employees, as well as facts pertaining to the giving or offering of things of value to government personnel in return for special consideration in the letting of any contract pursuant to said bid;
2. I am fully aware of the facts and circumstances surrounding the making of the bid to which this statement is attached and have been personally and directly involved in the proceedings leading to the submission of such bid; and
3. Neither the bidder nor anyone subject to the bidder's direction or control has been a party:
 - a. to any collusion among bidders in restraint of freedom of competition by agreement to bid at a fixed price or to refrain from bidding,
 - b. to any collusion with any state official or employee as to quantity, quality or price in the prospective contract, or as to any other terms of such prospective contract, nor
 - c. in any discussions between bidders and any state official concerning exchange of money or other thing of value for special consideration in the letting of a contract, nor
 - d. to any collusion with any state agency or political subdivision official or employee as to create a sole-source acquisition in contradiction to Section 85.45j.1. of this title.

B. I certify, if awarded the contract, whether competitively bid or not, neither the contractor nor anyone subject to the contractor's direction or control has paid, given or donated or agreed to pay, give or donate to any officer or employee of the State of Oklahoma any money or other thing of value, either directly or indirectly, in procuring this contract herein.

SECTION II [74 O.S. § 85.42]:

For the purpose of a contract for services, the supplier also certifies that no person who has been involved in any manner in the development of this contract while employed by the State of Oklahoma shall be employed by the supplier to fulfill any of the services provided for under said contract.

The undersigned, duly authorized agent for the above named supplier, by signing below acknowledges this certification statement is executed for the purposes of:

☐ the competitive bid attached herewith and contract, if awarded to said supplier;

OR

☐ the contract attached herewith, which was not competitively bid and awarded by the agency pursuant to applicable Oklahoma statutes.

Supplier Authorized Signature

Certified This Date

Printed Name

Title

Phone Number

Email

Fax Number

A. GENERAL PROVISIONS

A.1. Definitions

As used herein, the following terms shall have the following meaning unless the context clearly indicates otherwise:

- A.1.1. "Acquisition" means items, products, materials, supplies, services, and equipment an entity acquires by purchase, lease purchase, lease with option to purchase, or rental;
- A.1.2. "Addendum" means a written restatement of or modification to a Contract Document executed by the Supplier and State.
- A.1.3. "Bid" means an offer in the form of a bid, proposal, or quote a bidder submits in response to a solicitation;
- A.1.4. "Bidder" means an individual or business entity that submits a bid in response to a solicitation;
- A.1.5. "Solicitation" means a request or invitation by the State Purchasing Director or a state agency for a supplier to submit a priced offer to sell acquisitions to the state. A solicitation may be an invitation to bid, request for proposal, or a request for quotation; and
- A.1.6. "Supplier" or "vendor" means an individual or business entity that sells or desires to sell acquisitions to state agencies.

A.2. Bid Submission

- A.2.1. Submitted bids shall be in strict conformity with the instructions to bidders and shall be submitted with a completed Responding Bidder Information, OMES-FORM-CP-076, and any other forms required by the solicitation.
- A.2.2. Bids shall be submitted to the procuring agency in a single envelope, package, or container and shall be sealed, unless otherwise detailed in the solicitation. The name and address of the bidder shall be inserted in the upper left corner of the single envelope, package, or container. SOLICITATION NUMBER AND SOLICITATION RESPONSE DUE DATE AND TIME MUST APPEAR ON THE FACE OF THE SINGLE ENVELOPE, PACKAGE, OR CONTAINER.
- A.2.3. The required certification statement, "Certification for Competitive Bid and/or Contract (Non-Collusion Certification)", OMES-FORM-CP-004, must be made out in the name of the bidder and must be properly executed by an authorized person, with full knowledge and acceptance of all its provisions.
- A.2.4. All bids shall be legible and completed in ink or with electronic printer or other similar office equipment. Any corrections to bids shall be identified and initialed in ink by the bidder. Penciled bids and penciled corrections shall NOT be accepted and will be rejected as non-responsive. In addition to a hard copy submittal, the bidder will also be required to submit an electronic copy. Electronic responses must be submitted in the identical format contained in the solicitation (for example Microsoft Word, Microsoft Excel, but not Adobe PDF). In the event the hard copy of the price worksheets and electronic copy of the price worksheets do not agree, the electronic copy will prevail.
- A.2.5. All bids submitted shall be subject to the Oklahoma Central Purchasing Act, Central Purchasing Rules, and other statutory regulations as applicable, these General Provisions, any Special Provisions, solicitation specifications, required certification statement, and all other terms and conditions listed or attached herein—all of which are made part of this solicitation.

A.3. Solicitation Amendments

- A.3.1. If an "Amendment of Solicitation", OMES-FORM-CP-011, is issued, the bidder shall acknowledge receipt of any/all amendment(s) to solicitations by signing and returning the solicitation amendment(s). Amendment acknowledgement(s) may be submitted with the bid or may be forwarded separately. If forwarded separately, amendment acknowledgement(s) must contain the solicitation number and response due date and time on the front of the envelope. The procuring agency must receive the amendment acknowledgement(s) by the response due date and time specified for receipt of bids for the bid to be deemed responsive. Failure to acknowledge solicitation amendments may be grounds for rejection.
- A.3.2. No oral statement of any person shall modify or otherwise affect the terms, conditions, or specifications stated in the solicitation. All amendments to the solicitation shall be made in writing by the procuring agency.

- A.3.3. It is the bidder's responsibility to check frequently for any possible amendments that may be issued. The procuring agency is not responsible for a bidder's failure to download any amendment documents required to complete a solicitation.

A.4. Bid Change

If the bidder needs to change a bid prior to the solicitation response due date, a new bid shall be submitted to the procuring agency with the following statement "This bid supersedes the bid previously submitted" in a single envelope, package, or container and shall be sealed, unless otherwise detailed in the solicitation. The name and address of the bidder shall be inserted in the upper left corner of the single envelope, package, or container. SOLICITATION NUMBER AND SOLICITATION RESPONSE DUE DATE AND TIME MUST APPEAR ON THE FACE OF THE SINGLE ENVELOPE, PACKAGE, OR CONTAINER.

A.5. Certification Regarding Debarment, Suspension, and Other Responsibility Matters

By submitting a response to this solicitation:

- A.5.1. The prospective primary participant and any subcontractor certifies to the best of their knowledge and belief, that they and their principals or participants:
- A.5.1.1. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded by any Federal, State or local department or agency;
 - A.5.1.2. Have not within a three-year period preceding this proposal been convicted of or pled guilty or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) contract; or for violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
 - A.5.1.3. Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph A.5.1.2. of this certification; and
 - A.5.1.4. Have not within a three-year period preceding this application/proposal had one or more public (Federal, State, or local) contracts terminated for cause or default.
- A.5.2. Where the prospective primary participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to its solicitation response.

A.6. Bid Opening

Sealed bids shall be opened by the Oklahoma Department of Wildlife located at 1801 N Lincoln Blvd., Oklahoma City, OK 73105 at the time and date specified in the solicitation as the Response Due Date and Time.

A.7. Open Bid / Open Record

Pursuant to the Oklahoma Public Open Records Act, a public bid opening does not make the bid(s) immediately accessible to the public. The procurement or contracting agency shall keep the bid(s) confidential, and provide prompt and reasonable access to the records only after a contract is awarded or the solicitation is cancelled. This practice protects the integrity of the competitive bid process and prevents excessive disruption to the procurement process. The interest of achieving the best value for the State of Oklahoma outweighs the interest of vendors immediately knowing the contents of competitor's bids. [51 O.S. § 24A.5(5)]

Additionally, financial or proprietary information submitted by a bidder may be designated by the Purchasing Director as confidential and the procurement entity may reject all requests to disclose information designated as confidential pursuant to 62 O.S. (2012) § 34.11.1(H)(2) and 74 O.S. (2011) § 85.10. Bidders claiming any portion of their bid as proprietary or confidential must specifically identify what documents or portions of documents they consider confidential and identify applicable law supporting their claim of confidentiality. The State Purchasing Director shall make the final decision as to whether the documentation or information is confidential pursuant to 74 O.S. § 85.10. Otherwise, documents and information a bidder submits as part of or in connection with a bid are public records and subject to disclosure after contract award or the solicitation is cancelled.

A.8. Late Bids

Bids received by the procuring agency after the response due date and time shall be deemed non-responsive and shall NOT be considered for any resultant award.

A.9. Legal Contract

- A.9.1. Submitted bids are rendered as a legal offer and any bid, when accepted by the procuring agency, shall constitute a contract.
- A.9.2. The Contract resulting from this solicitation may consist of the following documents in the following order of precedence:
 - A.9.2.1. Any Addendum to the Contract;
 - A.9.2.2. Purchase order, as amended by Change Order (if applicable);
 - A.9.2.3. Solicitation, as amended (if applicable); and
 - A.9.2.4. Successful bid (including required certifications), to the extent the bid does not conflict with the requirements of the solicitation or applicable law.
- A.9.3. Any contract(s) awarded pursuant to the solicitation shall be legibly written or typed.

A.10. Pricing

- A.10.1. Bids shall remain firm for a minimum of sixty (60) days from the solicitation closing date.
- A.10.2. Bidders guarantee unit prices to be correct.
- A.10.3. In accordance with 74 O.S. §85.40, ALL travel expenses to be incurred by the supplier in performance of the Contract shall be included in the total bid price/contract amount.

A.11. Manufacturers' Name and Approved Equivalents

Unless otherwise specified in the solicitation, manufacturers' names, brand names, information and/or catalog numbers listed in a specification are for information and not intended to limit competition. Bidder may offer any brand for which they are an authorized representative, and which meets or exceeds the specification for any item(s). However, if bids are based on equivalent products, indicate on the bid form the manufacturer's name and number. Bidder shall submit sketches, descriptive literature, and/or complete specifications with their bid. Reference to literature submitted with a previous bid will not satisfy this provision. The bidder shall also explain in detail the reason(s) why the proposed equivalent will meet the specifications and not be considered an exception thereto. Bids that do not comply with these requirements are subject to rejection.

A.12. Clarification of Solicitation

- A.12.1. Clarification pertaining to the contents of this solicitation shall be directed in writing to the Contracting Officer specified in the solicitation, and must be prior to the closing date of the solicitation.
- A.12.2. If a bidder fails to notify the State of an error, ambiguity, conflict, discrepancy, omission or other error in the SOLICITATION, known to the bidder, or that reasonably should have been known by the bidder, the bidder shall submit a bid at its own risk; and if awarded the contract, the bidder shall not be entitled to additional compensation, relief, or time, by reason of the error or its later correction. If a bidder takes exception to any requirement or specification contained in the SOLICITATION, these exceptions must be clearly and prominently stated in their response.
- A.12.3. Bidders who believe proposal requirements or specifications are unnecessarily restrictive or limit competition may submit a written request for administrative review to the contracting officer listed on the solicitation. This request must be made prior to the closing date of the solicitation.

A.13. Negotiations

- A.13.1. In accordance with Title 74 §85.5, the State of Oklahoma reserves the right to negotiate with one, selected, all or none of the vendors responding to this solicitation to obtain the best value for the State. Negotiations could entail discussions on products, services, pricing, contract terminology or any other issue that may mitigate the State's risks. The State shall consider all issues negotiable and not artificially constrained by internal corporate policies. Negotiation may be with one or more vendors, for any and all items in the vendor's offer.
- A.13.2. Firms that contend that they lack flexibility because of their corporate policy on a particular negotiation item shall face a significant disadvantage and may not be considered. If such negotiations are conducted, the following conditions shall apply:
 - A.13.3. Negotiations may be conducted in person, in writing, or by telephone.

- A.13.4. Negotiations shall only be conducted with potentially acceptable offers. The State reserves the right to limit negotiations to those offers that received the highest rankings during the initial evaluation phase.
- A.13.5. Terms, conditions, prices, methodology, or other features of the bidders offer may be subject to negotiations and subsequent revision. As part of the negotiations, the bidder may be required to submit supporting financial, pricing, and other data in order to allow a detailed evaluation of the feasibility, reasonableness, and acceptability of the offer.
- A.13.6. The requirements of the Request for Proposal shall not be negotiable and shall remain unchanged unless the State determines that a change in such requirements is in the best interest of the State Of Oklahoma.

A.14. Rejection of Bid

The State reserves the right to reject any bids that do not comply with the requirements and specifications of the solicitation. A bid may be rejected when the bidder imposes terms or conditions that would modify requirements of the solicitation or limit the bidder's liability to the State. Other possible reasons for rejection of bids are listed in OAC 260:115-7-32.

A.15. Award of Contract

- A.15.1. The State Purchasing Director may award the Contract to more than one bidder by awarding the Contract(s) by item or groups of items, or may award the Contract on an ALL OR NONE basis, whichever is deemed by the State Purchasing Director to be in the best interest of the State of Oklahoma.
- A.15.2. Contract awards will be made to the lowest and best bidder(s) unless the solicitation specifies that best value criteria is being used.
- A.15.3. In order to receive an award or payments from the State of Oklahoma, suppliers must be registered. The vendor registration process can be completed electronically through the OMES website at the following link: <https://www.ok.gov/dcs/vendors/index.php>.

A.16. Contract Modification

- A.16.1. The Contract is issued under the authority of the State Purchasing Director who signs the Contract. The Contract may be modified only through a written Addendum, signed by the State Purchasing Director and the supplier.
- A.16.2. Any change to the Contract, including but not limited to the addition of work or materials, the revision of payment terms, or the substitution of work or materials, directed by a person who is not specifically authorized by the procuring agency in writing, or made unilaterally by the supplier, is a breach of the Contract. Unless otherwise specified by applicable law or rules, such changes, including unauthorized written Addendums, shall be void and without effect, and the supplier shall not be entitled to any claim under this Contract based on those changes. No oral statement of any person shall modify or otherwise affect the terms, conditions, or specifications stated in the resultant Contract.

A.17. Delivery, Inspection and Acceptance

- A.17.1. Unless otherwise specified in the solicitation or awarding documents, all deliveries shall be F.O.B. Destination. The supplier(s) awarded the Contract shall prepay all packaging, handling, shipping and delivery charges and firm prices quoted in the bid shall include all such charges. All products and/or services to be delivered pursuant to the Contract shall be subject to final inspection and acceptance by the State at destination. "Destination" shall mean delivered to the receiving dock or other point specified in the purchase order. The State assumes no responsibility for goods until accepted by the State at the receiving point in good condition. Title and risk of loss or damage to all items shall be the responsibility of the supplier until accepted by the receiving agency. The supplier(s) awarded the Contract shall be responsible for filing, processing, and collecting any and all damage claims accruing prior to acceptance.
- A.17.2. Supplier(s) awarded the Contract shall be required to deliver products and services as bid on or before the required date. Deviations, substitutions or changes in products and services shall not be made unless expressly authorized in writing by the procuring agency.

A.18. Invoicing and Payment

- A.18.1. Upon submission of an accurate and proper invoice, the invoice shall be paid in arrears after products have been delivered or services provided and in accordance with applicable law. Invoices shall contain the purchase order number, a description of the products delivered or services provided, and the dates of such delivery or provision of services. An invoice is considered proper if sent to the proper recipient and goods or services have been received.
- A.18.2. State Acquisitions are exempt from sales taxes and federal excise taxes.

- A.18.3. Pursuant to 74 O.S. §85.44(B), invoices will be paid in arrears after products have been delivered or services provided.
- A.18.4. Payment terms will be net 45. Interest on late payments made by the State of Oklahoma is governed by 62 O.S. § 34.72.
- A.18.5. Additional terms which provide discounts for earlier payment may be evaluated when making an award. Any such additional terms shall be no less than ten (10) days increasing in five (5) day increments up to thirty (30) days. The date from which the discount time is calculated shall be the date of a proper invoice.

A.19. Tax Exemption

State agency acquisitions are exempt from sales taxes and federal excise taxes. Bidders shall not include these taxes in price quotes.

A.20. Audit and Records Clause

- A.20.1. As used in this clause, "records" includes books, documents, accounting procedures and practices, and other data, regardless of type and regardless of whether such items are in written form, in the form of computer data, or in any other form. In accepting any Contract with the State, the successful bidder(s) agree any pertinent State or Federal agency will have the right to examine and audit all records relevant to execution and performance of the resultant Contract.
- A.20.2. The successful supplier(s) awarded the Contract(s) is required to retain records relative to the Contract for the duration of the Contract and for a period of seven (7) years following completion and/or termination of the Contract. If an audit, litigation, or other action involving such records is started before the end of the seven (7) year period, the records are required to be maintained for two (2) years from the date that all issues arising out of the action are resolved, or until the end of the seven (7) year retention period, whichever is later.

A.21. Non-Appropriation Clause

The terms of any Contract resulting from the solicitation and any Purchase Order issued for multiple years under the Contract are contingent upon sufficient appropriations being made by the Legislature or other appropriate government entity. Notwithstanding any language to the contrary in the solicitation, purchase order, or any other Contract document, the procuring agency may terminate its obligations under the Contract if sufficient appropriations are not made by the Legislature or other appropriate governing entity to pay amounts due for multiple year agreements. The Requesting (procuring) Agency's decisions as to whether sufficient appropriations are available shall be accepted by the supplier and shall be final and binding.

A.22. Choice of Law

Any claims, disputes, or litigation relating to the solicitation, or the execution, interpretation, performance, or enforcement of the Contract shall be governed by the laws of the State of Oklahoma.

A.23. Choice of Venue

Venue for any action, claim, dispute or litigation relating in any way to the Contract shall be in Oklahoma County, Oklahoma.

A.24. Termination for Cause

- A.24.1. The supplier may terminate the Contract for default or other just cause with a 30-day written request and upon written approval from the procuring agency. The State may terminate the Contract for default or any other just cause upon a 30-day written notification to the supplier.
- A.24.2. The State may terminate the Contract immediately, without a 30-day written notice to the supplier, when violations are found to be an impediment to the function of an agency and detrimental to its cause, when conditions preclude the 30-day notice, or when the State Purchasing Director determines that an administrative error occurred prior to Contract performance.
- A.24.3. If the Contract is terminated, the State shall be liable only for payment for products and/or services delivered and accepted.

A.25. Termination for Convenience

- A.25.1. The State may terminate the Contract, in whole or in part, for convenience if the State Purchasing Director determines that termination is in the State's best interest. The State Purchasing Director shall terminate the contract by delivering to the supplier a Notice of Termination for Convenience specifying the terms and

effective date of Contract termination. The Contract termination date shall be a minimum of 60 days from the date the Notice of Termination for Convenience is issued by the State Purchasing Director.

- A.25.2. If the Contract is terminated, the State shall be liable only for products and/or services delivered and accepted, and for costs and expenses (exclusive of profit) reasonably incurred prior to the date upon which the Notice of Termination for Convenience was received by the supplier.

A.26. Insurance

The successful supplier(s) awarded the Contract shall obtain and retain insurance, including workers' compensation, automobile insurance, medical malpractice, and general liability, as applicable, or as required by State or Federal law, prior to commencement of any work in connection with the Contract. The supplier awarded the Contract shall timely renew the policies to be carried pursuant to this section throughout the term of the Contract and shall provide the procuring agency with evidence of such insurance and renewals.

A.27. Employment Relationship

The Contract does not create an employment relationship. Individuals performing services required by this Contract are not employees of the State of Oklahoma or the procuring agency. The supplier's employees shall not be considered employees of the State of Oklahoma nor of the procuring agency for any purpose, and accordingly shall not be eligible for rights or benefits accruing to state employees.

A.28. Compliance with the Oklahoma Taxpayer and Citizen Protection Act of 2007

By submitting a bid for services, the bidder certifies that they, and any proposed subcontractors, are in compliance with 25 O.S. §1313 and participate in the Status Verification System. The Status Verification System is defined in 25 O.S. §1312 and includes but is not limited to the free Employment Verification Program (E-Verify) through the Department of Homeland Security and available at www.dhs.gov/E-Verify.

A.29. Compliance with Applicable Laws

The products and services supplied under the Contract shall comply with all applicable Federal, State, and local laws, and the supplier shall maintain all applicable licenses and permit requirements.

A.30. Special Provisions

Special Provisions set forth in SECTION B apply with the same force and effect as these General Provisions. However, conflicts or inconsistencies shall be resolved in favor of the Special Provisions.

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B. SPECIAL PROVISIONS

B.1. Objective - The Oklahoma Department of Wildlife Conservation

- B.1.1. The Oklahoma Department of Wildlife Conservation here after known as the ("ODWC" or "Agency" or "Department"), is the state agency responsible for managing the state's fish and wildlife resources to benefit the citizens of the state.
- B.1.2. ODWC has five (5) divisions: Administration, Wildlife, Fisheries, Law Enforcement, and Information & Education.
- B.1.3. For general information about the ODWC, please visit the Agency website at www.wildlifedepartment.com.

B.2. Overview - Oklahoma Department of Wildlife Conservation

- B.2.1. ODWC is seeking an experienced Firm (may be referred to as ("Firm" or Consultant" or "Individual" or "Supplier")), to develop and outline a branding strategy for the agency. The Firm will assist the Oklahoma Department of Wildlife Conservation in unifying, updating, and presenting the agency's brand as the professional experts in natural resource management to all Oklahomans and visitors.
- B.2.2. The Oklahoma Department of Wildlife Conservation (ODWC) manages the state's wildlife resources to benefit the citizens of the state. The Oklahoma Wildlife Conservation Commission is the eight member governing board of the ODWC, establishing state hunting and fishing regulations, setting policy, and overseeing all state wildlife conservation activities.
- B.2.3. ODWC has managed Oklahoma's fish and wildlife since 1909.
- B.2.4. The state agency has a staff of approximately 350 employees with representation in each of Oklahoma's 77 counties. The staff is comprised largely of fisheries and wildlife biologist, law enforcement officer, and various communications, education and information management, and clerical/administrative management professionals.

B.3. Contract Period

- B.3.1. The term of any contract awarded from the RFP shall be from contract award for the period of one (1) year.
- B.3.2. The state may extend the term of this contract for up to 90-day intervals if mutually agreed upon by both parties in writing.

B.4. Definitions

- B.4.1. ODWC means Oklahoma Department of Wildlife Conservation.
- B.4.2. RFP means Request for Proposal.

B.5. Breach of Contract

- B.5.1. Failure to perform any and all the terms and conditions of this contract shall be deemed a substantial breach thereof and give the state cause to cancel this contract on seven (7) days written notice to the supplier. The state then reserves the right to re-award the contract to the next lowers responsible available bidder -OR - should this contract be awarded to multiple vendors; the state may utilize those vendors. In the event of cancellation of this contract, the supplier shall not be entitled to damages and agrees not to sue the state for damages thereof. After notice of cancellation, the supplier agrees to perform the terms and conditions of this contract up to and including date of cancellation, as though no cancellation had been made and notwithstanding other legal remedies which may be available to the state because of the cancellation, agrees to indemnify the state for its costs in procuring the services of a new supplier.

B.6. Minor Deficiencies or Informalities

- B.6.1. "Minor deficiency" or minor informality" means an immaterial defect in a bid or variation in a bid from the exact requirements of a solicitation that may be corrected or waived without prejudice to other bidders. A minor deficiency or informality does not affect the price, quantity, quality, delivery or conformance to specifications and if negligible in comparison to the total cost or scope of the acquisition.
- B.6.2. The State Purchasing Director may waive minor deficiencies or informalities in a bid if the State Purchasing Director determines the deficiencies or informalities do not prejudice the rights of other bidders, or are not a cause for bid rejection.

B.7. Project Overview - ODWC

- B.7.1. As part of the agency's Strategic Plan (Goal 4, Objective O), the ODWC is working to better serve citizens and out public image by increasing the consistency of brand representation across logos, apparel, signage, events, printed and digital media.

- B.7.2. The Firm will assist the agency in an overview of the current state of the agency's brand, point out inconsistencies (i.e. social media platforms, typography, colors, and vehicles), provide recommendations on logos and taglines and then deliver a brand book for use by agency employees.
- B.7.3. The goals are to streamline agency efforts; eliminate duplicative or contradictory projects
- B.7.4. Increase efficiency both in time and finances
- B.7.5. Enable consistent agency branding and mission execution across all programs
- B.7.6. ODWC Branding Team request to have the work completed and delivered by March 1, 2020.

B.8. Financial Security

- B.8.1. The Firm is to have no current or pending bankruptcy actions.

C. STATEMENT OF WORK RESPONSIBILITIES

C.1. Scope of Work:

The general scope of work consists of the Firm, ("Firm" or Consultant" or "Individual" or "Supplier"), performing all of the following services:

- C.1.1. **Internal and External Engagement** - The ODWC considers extensive internal and external engagement essential to a successful Branding Strategy. The branding process shall be structured to efficiently maximize employee, public and stakeholder involvement and participation.
- C.1.2. **Development of Goals and Priorities** - The goals and priorities of the Branding Strategy will form the basis of a viable branding vision for the agency. The development of goals will identify gaps or conflicts between current branding of programs and projects and the new Branding Strategy. The priorities of the strategy will point to the areas and efforts where a sharper focus of attention and resources will provide the biggest return on investment in regards to strengthening the agency brand.
- C.1.3. **Brand Book** - An executive summary will be developed that outlines the vision, goals, objectives, and priorities that are laid out in the Branding Plan. This executive summary will be used as a guide for decision making and as a means to educate the public and relevant stakeholders.

C.2. Tasks:

The Firm, ("Firm" or Consultant" or "Individual" or "Supplier"), will be responsible for managing the following tasks:

- C.2.1. **Project Management** - In person kick-off meeting will be conducted to review the project goals, scope of work, methodology, and schedule.
- C.2.2. The consultant will be responsible for the following:
 - C.2.2.1. Bi-weekly meetings or conference calls with the ODWC Branding team to discuss project progress
 - C.2.2.2. Consultant will not attend all team meetings or the entirety of all meetings, but will need to be available for some in-person and some phone/video conference planning with the team
 - C.2.2.3. Consultant may have to do in-state travel for one or two of the above meetings
 - C.2.2.4. Consultant will need to submit billing and progress reports
 - C.2.2.5. Consultant will work closely with the ODWC Branding team, comprised of a representative group of employees, to help guide the project for ODWC.
 - C.2.2.6. Consultant will present a status update on the preliminary findings and recommendations prior to writing the final project deliverables and Brand Book
- C.2.3. **Internal and External Engagement** - Outreach, engagement, and active participation by internal and external stakeholders will be employed throughout the development and adoption process. The consultant team should have extensive experience in, and employ: public engagement tools and resources, and conducting events (e.g. workshops, open houses, online); to solicit input for the strategy from employees, the public, key stakeholders, and decision makers.
- C.2.4. **Existing Conditions and Data Collection** - Consultant will provide baseline information, analysis, and data to inform the development and evaluation of branding strategies and recommendations. The Consultant will be responsible for conducting a peer review of other state wildlife agency branding strategies (or other relevant plans) and identify: best practices; unique, innovative, and successful products and outcomes; and programs and policies that have resulted from branding strategies.

- C.2.5. **Evaluation and Development of Key Brand Components** - Provide the ODWC Branding Team with a thorough analysis and recommendation of key brand components including, but not limited to the ODWC shield logo and the development of an agency tagline. Consultant will conduct a review of the customer awareness and value of the current shield and offer a proposal to maintain, modify, revamp, retire and/or build a new logo for the agency. Consultant may advise on trademark or registration considerations. Additionally, the consultant will work the branding team to develop simple tagline call to action that reflects the agency's mission for all Oklahomans to participate in outdoor activities.
- C.2.6. **Employee Communications** - Development of a 2-month internal communications campaign (for example: meetings, webinar, newsletter articles, and internal web messaging components). Components to be determined by the consultant and ODWC Branding Team, in partnership (excludes final production and printing of these pieces). Provide framework and training (using a one-time train the trainer approach) so the ODWC Branding team and ODWC leadership can engage all staff in the branding project. The end goal is to help all ODWC staff understand why branding matters, to get excited about the role they play in key agency messages and provide them the tools and guidance to share the agency brand in their day-to-day work.
- C.2.7. **Development of ODWC Brand Book** - Create a guiding document (ODWC Brand Book) that includes communications elements and visual identity guidelines. This document will be used as a strategic guideline for all ODWC communications by outlining visual style (typeface, colors, logos, imagery, etc.) and text elements, including tone of voice and key brand messages to use in all communications. It will also be developed as a tool to help staff understand how the key messages (that ODWC wants to communicate about what we do and why) influences ODWC operations—from long-term planning to daily work.
- C.3. Submission Requirements:**
- The Firm, ("Firm" or Consultant" or "Individual" or "Supplier"), will provide a proposal with the following information:
- C.3.1. A description of the consultant's general approach to branding consultation, including methodology, perspective, or philosophy that guides your work with organizations.
- C.3.2. Identification of project manager, key staff, firm's longevity, client base, areas of specialization; and, other information that outlines the overall capability of the organization with specific mention of related projects including specific knowledge and experience.
- C.3.3. At least three references for which Consultant has performed the same or similar services. Include the organization name, address and the contact person's name and telephone number. Describe the scope of the project.
- C.3.4. Consultant will provide example(s) of a finished branding strategy created by your company.
- C.3.5. Description of the consultant's approach to the tasks in the Request for Proposal including examples of previous work performed.
- C.3.6. Consultant's must provide itemized project budget
- C.3.7. Consultant's must provide project timeline.

D. EVALUATION

D.1. Proposal Evaluation - ODWC will examine a number of factors and criteria that will include:

- D.1.1. Quality of statement of work including the extent to which the proposal addresses the each task and clearly describes the scope of work.
- D.1.2. Qualifications and experience of consultant in providing branding strategies
- D.1.3. Competitiveness of cost proposal
- D.1.4. Project timeline
- D.1.5. References

E. INSTRUCTIONS TO BIDDER

E.1. INTRODUCTION

- E.1.1.** Prospective Bidders are urged to read this solicitation carefully. Failure to do so will be at the Bidder's risk. Provisions, terms, and conditions may be stated or phrased differently than in previous solicitations. Irrespective of past interpretations, practices or customs, bids will be evaluated and any resulting contract(s) will be administered in strict accordance with the plain meaning of the contents hereof. The Bidder is cautioned that the requirements of this solicitation can be altered only by written amendment by the state and that verbal communications from whatever source are of not effect. In no event shall the Bidder's failure to read and understand any term or condition in this solicitation constitute grounds for a claim after contract award.

E.2. Response Submission and Copies

E.2.1. Responses will be accepted by mail, fax, or email. Original hard copies are not required.

F. CHECKLIST

Listed below is a checklist of items that are to be completed and returned with the bid. This is not an all-inclusive list and is it the Prospective Supplier's responsibility to ensure that they submit all required and requested documentation.

- F.1.1.** OMES Form CP 076 - Responding Prospective Supplier Information
- F.1.2.** OMES Form CP 004 - Certification for Competitive Bid and/or Contract
- F.1.3.** OMES-Form-CP-011 (Amendments if applicable)

G. OTHER

G.1. Questions

- G.1.1.** All questions regarding this solicitation must be submitted in writing and are to be emailed no later than **Monday, November 4, 2019 at 3:00 PM** Central Daylight Time. Questions are to be emailed to cheryl.luetkemeyer@odwc.ok.gov. Questions received after this date will not be answered. If any questions are received, an amendment to this solicitation will be posted on our website after this deadline listing all questions received and their answers. In addition, suppliers will be notified the amendment is on our website. Please be sure to reference the solicitation number when emailing questions.
- G.1.2.** Any communication regarding this solicitation must be sent to the Contracting Officer listed above. Failure to do so (contracting the agency directly), may result in your bid being deemed as non-responsive.

H. PRICE AND COST

- H.1.** The award recommendation will be determined by the evaluation of RFP responses for the optimum maximization of resources and quality of proposed services.
- H.2.** The proposal must include line item budget with specific justification and computations for all dollar amounts of each items to be in budget included: cost of meetings, travel, and any other cost associated with proposal.